

VIABILITY, ARBITRAGE AND PREFERENCES

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in Honor of Ioannis Karatzas

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The super-replication plays a crucial role in this work.

Definition 5.3. The fair price (or value) at $t=0$ for the ACC (T, f, g) of Definition 4.1, is the number

$$V_0 \triangleq \inf\{x \geq 0; \exists(\pi, C) \in \mathcal{H}(T, x)\}. \quad (5.6)$$

Let $x \geq 0$ be any number for which there exists a hedging strategy $(\pi, C) \in \mathcal{H}(T, x)$; the optional sampling theorem applied to the nonnegative supermartingale of (3.14) then gives, in conjunction with properties (5.1) and (5.2),

$$\tilde{E}_T(Q_\tau) = \tilde{E}_T\left[\beta(\tau)f_\tau + \int_0^\tau \beta(s)g_s ds\right] \leq \tilde{E}_T\left[\beta(\tau)X_\tau + \int_0^\tau \beta(s) dC_s\right] \leq x \quad (5.7)$$

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On the Pricing of American Options*

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Abstract. The problem of valuation for contingent claims that can be exercised at any time before or at maturity, such as American options, is discussed in the manner of Bensoussan [1]. We offer an approach which both simplifies and extends the results of existing theory on this topic.

1. Introduction

In an important and relatively recent article, Bensoussan [1] presents a rigorous treatment for *American* contingent claims, that can be exercised at any time before or at maturity (in contradistinction to *European* contingent claims which are exercisable only at maturity). He adapts the Black and Scholes [3] methodology of duplicating the cash flow from such a claim to this situation by skillfully managing a self-financing portfolio that contains only the basic instruments of the market, i.e., the stocks and the bond, and that entails no arbitrage opportunities before exercise. Under a condition on the market model called *completeness* (due to Harrison and Pliska [7], [8] in its full generality and rendered more transparent in [1]), Bensoussan shows that the pricing of such claims is

- ▶ We consider a financial market **without any probabilistic or topological structure** but rather with a **partial order** representing the **common beliefs of all agents**.
- ▶ In this structure, we investigate the proper extensions of the classical notions of **arbitrage** and **viability** or the economic equilibrium.
- ▶ Our contributions are an extension of classical works of **Harrison & Kreps**'79 and **Kreps**'81 to **incorporate Knightian uncertainty** and also the unification of several arbitrage definitions given recently in **model-free finance**.
- ▶ We prove **equivalent conditions** for arbitrage and viability.

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Frank Knight in his 1921 book, *Risk, Uncertainty, and Profit*, formalized a distinction between **risk and uncertainty**.

- ▷ According to Knight, **risk** applies to situations where we do not know the outcome of a given situation, but can **accurately measure the odds**.
- ▷ **Uncertainty** applies to situations where we cannot know all the information we need in order to **set accurate odds**.

There is a fundamental distinction between the reward for taking a known risk and that for assuming a risk whose value itself is not known.

Suppose the agents consider **not one probability measure but uncountably many of them as possible measures**. As an example, suppose that they consider all volatility processes in an interval $[a, b]$ as possible but cannot make a precise estimation of it. Let $\mathcal{P} = \{\mathbb{P}^\sigma\}$ be the set of all such measures indexed by adapted volatility process σ with values in $[a, b]$.

There is **no single dominating measure**. Relevant questions ;

- ▷ In this context what are the **notions of arbitrage or equilibrium** ?
- ▷ How is a **single measure chosen, or is it chosen** ?
- ▷ How do these measures **relate to the preferences of agents** ?

In the context of \mathcal{P} possible definitions of a tradable contract X with zero initial cost an arbitrage would be

$$\mathbb{P}(X \geq 0) = 1, \quad \text{and} \quad \mathbb{P}(X > 0) > 0.$$

What do we do here? How do we quantify \mathbb{P} ?

In the context of \mathcal{P} possible definitions of a tradable contract X with zero initial cost an arbitrage would be

$$\inf_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(X \geq 0) = 1, \quad \text{and} \quad \sup_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(X > 0) > 0.$$

or

$$\inf_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(X \geq 0) = 1, \quad \text{and} \quad \inf_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(X > 0) > 0.$$

Which one is appropriate? or is there such a notion? Note

$$\begin{aligned} \inf_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(A) = 1, & \quad \Leftrightarrow \quad \mathbb{P}(A) = 1, \quad \forall \mathbb{P} \in \mathcal{P} \\ & \quad \Leftrightarrow \quad A \text{ holds } \mathcal{P} \text{ - quasi-surely.} \end{aligned}$$

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- ▷ Harrison & Kreps (1979) consider consumption bundles

$$(r, X) \in \mathbb{R} \times \mathcal{L}^2(\Omega, \mathbb{P}),$$

where $r \in \mathbb{R}$ is the units of consumption at time zero and the random variable $X \in \mathcal{L}^2(\Omega, \mathbb{P})$ is the consumption at date T . Important is that \mathbb{P} is fixed right at the beginning.

- ▷ Kreps (1981) considers a more abstract set-up. Starting point :
 - ▷ cone of positive contracts \mathcal{K} ;
 - ▷ linear pricing functional π on a subspace \mathcal{M} .

- ▷ A preference relation $\preceq \in \tilde{\mathcal{A}}$ provided that it is complete, convex, continuous and is strictly increasing in \mathcal{K} , i.e.,

$$X \prec X + k, \quad \forall X \in \mathcal{X}, k \in \mathcal{K}.$$

- ▷ Then a market $(\mathcal{X}, \mathcal{K}, \pi, \mathcal{M})$ is viable if there exists $\preceq \in \tilde{\mathcal{A}}$ and an optimal contract $m^* = 0$ satisfying,

$$m \preceq 0 = m^*, \quad \text{whenever } m \in \mathcal{M} \text{ and } \pi(m) \leq 0 = \pi(m^*).$$

- ▷ The optimal contract being zero is not a loss of generality. And the condition $\pi(m) \leq 0$ is the budget constraint.

Theorem (Harrison & Kreps'79, Kreps'81)

A market is viable if and only if there exists a linear, continuous, extension φ of π to whole of \mathcal{X} which is *strictly increasing*, i.e.,

$$\varphi(k) > 0, \quad \forall k \in \mathcal{K}.$$

The extension φ is the equivalent risk neutral measure. In this context *strict monotonicity implies that φ is equivalent*.

But φ may not be countably additive.

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Delbaen & Schachermayer (1994).

The definition of No Free Lunch with Vanishing Risk (NFLVR) is that there are no sequences of admissible, predictable processes H^n so that $f_n := (H \cdot S)_T := \int_0^T H^n \cdot dS$ satisfies

$$f_n^- \rightarrow 0 \text{ uniformly, } f_n \rightarrow f \geq 0, \mathbb{P} - a.s. \text{ and } \mathbb{P}(f > 0) > 0.$$

NFLVR is equivalent to

$$\mathcal{D}(\xi) := \inf \{ r \in \mathbb{R} : \exists H \text{ so that } x + (H \cdot S)_T \geq \xi \text{ a.s.} \} > 0,$$

for every $\mathbb{P}(\xi \geq 0) = 1$ and $\mathbb{P}(\xi > 0) > 0$.

The deep analysis shows that there is a countably additive martingale measure iff NFLVR.

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In our set-up,

- ▷ agents consider of preferences and not only probabilities and there is a **cloud of preferences** that are possible ;
- ▷ they are presented with **market data**, i.e., liquidly traded contracts and their prices representing a partial equilibrium ;
- ▷ there is a **unanimous partial order** that is consistent with the cloud of preferences ;
- ▷ they also have **beliefs**.

- ▶ \mathcal{L} is the set of all Borel measurable random variables and any $X \in \mathcal{L}$ represents the cumulative future cash flows.
- ▶ \leq is a partial order on a subspace $\mathcal{H} \subset \mathcal{L}$.

\leq is not the pointwise order; although we assume that is monotone with respect to it. Also

$$X \leq Y \quad \Leftrightarrow \quad X + Z \leq Y + Z, \quad \forall Z \in \mathcal{L}.$$

If a probability measure is given, then $X \leq Y$ iff $X \leq Y, \mathbb{P} - a.s.$

Let \mathcal{A} be the set of all preference relations (i.e., complete and transitive) satisfying

- ▶ monotone with respect to \leq ; convex; weakly continuous.

Up to now, we are now given (\mathcal{H}, \leq) an ordered vector space.

We now assume that there is a cone of contracts that are liquidly traded with zero initial cost, denoted by \mathcal{I} .

Examples of elements of \mathcal{I} are stochastic integrals or liquidly traded options.

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We need an object replacing the “positive” cone \mathcal{K} . These are contracts that all agents agree to be positive.

We may simply take the set of all **positive contracts**, i.e., $P \in \mathcal{P}^+$ **if and only if** $P \in \mathcal{P} \setminus \mathcal{Z}$. Although this is a plausible choice in some examples it might be too large.

In general, we consider an **an arbitrary subset** \mathcal{R} of \mathcal{P}^+ and call it as the **set of relevant contracts**. We assume **all positive constants are in** \mathcal{R} .

All agents agree that any contract $R \in \mathcal{R}$ is positive and as such it plays the same role as the positive cone.

Definition (Arbitrage)

A traded contract $\ell \in \mathcal{I}$ is *an arbitrage* if there exists $R \in \mathcal{R}$,

$$\ell \geq R.$$

Definition (Free Lunch with Vanishing Risk)

A sequence of traded contracts $\{\ell^n\}_n \in \mathcal{I}$ is called *a free lunch with vanishing risk* if there exists $R \in \mathcal{R}$ and a sequence of real numbers $c_n \rightarrow 0$ so that

$$\ell^n + c_n \geq R, \quad \forall n = 1, 2, \dots$$

We define the super-replication functional by,

$$\mathcal{D}(X) := \inf \{ c \in \mathbb{R} : \exists \ell \in \mathcal{I} \text{ so that } c + \ell \geq X \}.$$

Note that this is a convex functional and is Lipschitz in the supremum norm.

Lemma

There are no-free-lunches-with vanishing-risk (NFLVR), if and only if $\mathcal{D}(R) > 0$ for all $R \in \mathcal{R}$.

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Lemma

There are no-free-lunches-with vanishing-risk (NFLVR), if and only if $\mathcal{D}(R) > 0$ for all $R \in \mathcal{R}$.

First recall the definition of Harrison & Kreps : The market $(\mathcal{X}, \mathcal{K}, \pi, \mathcal{M})$ is **viable** if there exists $\preceq \in \tilde{\mathcal{A}}$ so that

$$m \preceq 0, \quad \text{whenever } m \in \mathcal{M} \text{ and } \pi(m) \leq 0.$$

Moreover, a preference relation $\preceq \in \tilde{\mathcal{A}}$ iff it is convex, continuous and $X \prec X + k$ for all $X \in \mathcal{X}$, $k \in \mathcal{K}$. And \mathcal{K} is a cone.

- ▷ In our structure \mathcal{R} plays the same role as \mathcal{K} .
- ▷ The set \mathcal{I} is given by $\{m \in \mathcal{M} : \pi(m) = 0\}$.
- ▷ However, we **do not insist on** $X \prec X + k$.

A market $(\mathcal{H}, \preceq, \mathcal{I}, \mathcal{R})$ is **viable** if there exists $\preceq' \in \mathcal{A}$ so that

$$l - R \preceq' -R \quad \text{and} \quad -R \prec' 0, \quad \forall l \in \mathcal{I}.$$

The second condition is **strict monotonicity** at the optimal portfolio. (Recall that H&K requires $X - R \preceq' X$ for every X .)

As a corollary to the first condition

$$l \preceq' 0, \quad \forall l \in \mathcal{I}.$$

This is a **manifestation of equilibrium**.

A market $(\mathcal{H}, \leq, \mathcal{I}, \mathcal{R})$ is viable if there exists $\preceq' \in \mathcal{A}$ and an **an optimal portfolio** $X^* \in \mathcal{H}$ so that

$$X^* + l - R \preceq' X^* - R \quad \text{and} \quad X^* - R \prec' X^*, \quad \forall l \in \mathcal{I}.$$

The weak continuity and first condition above imply that

$$X^* + l \preceq' X^*, \quad \forall l \in \mathcal{I}.$$

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Theorem (Burzoni, Riedel, Soner, 2017)

A financial market is *viable* if and only if *there are no free lunches with vanishing risk*.

Proof : Suppose NFLVR holds. Then the super-replication functional \mathcal{D} is convex and proper. We define

$$X \preceq' Y \quad \Leftrightarrow \quad -\mathcal{D}(-X) \leq -\mathcal{D}(-Y), \quad X, Y \in \mathcal{H}, \quad \text{where}$$

$$\mathcal{D}(X) := \inf \{ c \in \mathbb{R} : \exists \ell \in \mathcal{I} \text{ so that } c + \ell \succeq X \}.$$

Then, one checks easily that \preceq' has all the required properties.

▷ Suppose the market is viable and towards a contraposition assume that $\ell^n + c_n \geq R^*$ for some $R^* \in \mathcal{R}$ and $c_n \rightarrow 0$. Then, $-c_n \leq \ell^n - R^*$.

▷ Since \preceq' is monotone, $-c_n \preceq' \ell - R^*$.

▷ Moreover, by viability $\ell - R^* \preceq' -R^*$.

▷ Combining we conclude that

$$-c_n \preceq' -R^* \quad \Rightarrow \quad 0 \preceq' -R^*.$$

▷ This **contradicts** with $-R \prec' 0$ for every $R \in \mathcal{R}$.

Theorem (Burzoni, Riedel, Soner, 2017)

Assume $\mathcal{L} = \mathcal{H}$ is the set of bounded, measurable functions. Then, $(\mathcal{H}, \leq, \mathcal{I}, \mathcal{R})$ is viable or equivalently NFLVR if and only if there are *linear functionals* \mathcal{Q} satisfying :

1. (Consistency) $\varphi(l) \leq 0, \quad \forall l \in \mathcal{I}, \varphi \in \mathcal{Q};$
2. (Absolute Continuity) $\varphi(P) \geq 0, \quad \forall P \in \mathcal{P}, \varphi \in \mathcal{Q};$
3. (Equivalence) $\forall R \in \mathcal{R} \quad \exists \varphi_R \in \mathcal{Q} \text{ s.t. } \varphi_R(R) > 0.$

So the appropriate extension of the market is achieved by the following *coherent non-linear expectation* and *not by a linear one*,

$$\mathcal{E}(X) := \sup_{\varphi \in \mathcal{Q}} \varphi(X).$$

The super-replication functional

$$\mathcal{D}(X) := \inf \{ c \in \mathbb{R} : \exists \ell \in \mathcal{I} \text{ so that } c + \ell \geq X \}$$

is convex, proper and Lipschitz continuous. Also it is homogenous, i.e., $\mathcal{D}(\lambda X) = \lambda \mathcal{D}(X)$ for every $\lambda > 0$. By Fenchel-Moreau

$$\mathcal{D}(X) := \sup_{\varphi \in \mathcal{Q}} \varphi(X),$$

where

$$\mathcal{Q} = \{ \varphi \in ba(\Omega) : \varphi(X) \leq \mathcal{D}(X), \forall X \in \mathcal{H} \}.$$

Then, one easily check that \mathcal{Q} has the stated properties.

One may call the elements of \mathcal{Q} as risk neutral measures.

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In all of our examples, \mathcal{I} contains all stochastic integrals :

In finite discrete time,

$$\ell = \sum_{k=1}^T H_k \cdot (S_{k+1} - S_k),$$

In continuous time,

$$\ell = \int_0^T H_t \cdot dS_t.$$

Appropriate restrictions on H are placed ; predictable, sometimes bounded, etc.

We may also add liquidly traded options as wel,

$$\ell = h(S_T) - \text{price of } h.$$

In these class of problems, one fixes a probability space $(\Omega, \mathbb{F}, \mathbb{P})$ and stock price process S . Then,

- ▷ The partial order \leq is given through \mathbb{P} almost sure inequalities.
- ▷ \mathcal{R} is the set of \mathbb{P} almost-surely non-negative functions that are not equal to zero.

Then, one obtains equivalent martingale measures. The fact that they are countably additive is a deep result and depends on results from stochastic integration.

In this case we fix a measurable space (Ω, \mathbb{F}) and a family of probability measures \mathcal{P} . Then,

▷ \leq is given through \mathcal{P} quasi-sure inequalities.

▷ The choice of \mathcal{R} is important. The following is used in the literature but other choices are possible as well, $R \in \mathcal{R}$ if

$$\inf_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(R \geq 0) = 1, \quad \text{and} \quad \sup_{\mathbb{P} \in \mathcal{P}} \mathbb{P}(R > 0) > 0.$$

Then, the result is the existence of bounded additive measures \mathcal{Q} consistent with \mathcal{I} and with full support property, i.e., for every $R \in \mathcal{R}$ there is $\varphi_R \in \mathcal{Q}$ so that $\varphi_R(R) > 0$.

Bouchard & Nutz (2014) considers above set-up with \mathcal{I} is the set of all stochastic integrals and finitely many static options. They prove that there is no arbitrage iff there exists a set of **countably additive** martingale measures \mathcal{Q} so that **polar sets of \mathcal{P} and \mathcal{Q} agree**.

Same is proved in continuous time with continuous paths in Biagini, Bouchard, Kardaras & Nutz.

Burzoni, Frittelli & Maggis (2015) also consider a similar problem in finite discrete time. They extend the notion of arbitrage and the proof technique is different.

One can present these models in two ways :

- ▷ $\mathcal{P} = \mathcal{M}_1$ is the set of all probability measures ;
- ▷ Equivalently, \leq is the **pointwise order**.

Then, the **financial market** is given through **dynamic hedging with the stock and also by static hedging through given liquidly traded options**.

The set \mathcal{I} is again set of all stochastic integrals and static positions.

The notions of arbitrage depends on the choice of \mathcal{R} .

▷ $R > 0$: Vienna arbitrage.

$$\inf_{\mathbb{P} \in \mathcal{M}_1} \mathbb{P}(R \geq 0) = 1, \quad \text{and} \quad \inf_{\mathbb{P} \in \mathcal{M}_1} \mathbb{P}(R > 0) > 0.$$

▷ $R \geq 0$ everywhere, positive at one point : one-point arbitrage.

$$\inf_{\mathbb{P} \in \mathcal{M}_1} \mathbb{P}(R \geq 0) = 1, \quad \text{and} \quad \sup_{\mathbb{P} \in \mathcal{M}_1} \mathbb{P}(R > 0) > 0.$$

In this case, constructed preference relation is

$$X \preceq' Y \quad \Leftrightarrow \quad \inf_{\varphi \in \mathcal{Q}} \varphi(X) \leq \inf_{\varphi \in \mathcal{Q}} \varphi(Y).$$

This preference relation is **not strictly increasing** in the direction of \mathcal{R} ; it **only satisfies**,

$$\ell - R \preceq' -R \prec' 0.$$

In summary, from weakest to strongest we have

- ▶ **one point** arbitrage : strictly positive only at one point [Riedel](#) ;
- ▶ **open** arbitrage : strictly positive on an open set [Burzoni, Frittelli & Maggis](#), and [Dolinsky, S.](#) ;
- ▶ **Vienna** arbitrage : strictly positive everywhere ;
- ▶ **uniform** arbitrage : uniformly positive. This is the strongest possible ; [Bartl, Cheredito & Kupper](#), and [Dolinsky, S.](#)

To eliminate [uniform arbitrage](#) one finitely additive martingale measure suffices. While for [one point arbitrage](#), for every point there needs to be a martingale measure which charges that point.

Acciaio, Beiglböck, Penker & Schachermayer 2014 consider a finite discrete time model with $\Omega = \mathbb{R}_+^T$. In addition to dynamic trading, a family of European options $\{h_\alpha(\omega)\}$ are traded with zero price.

THEOREM. (Acciaio *et. al*).

Suppose all h_α 's are continuous and there is a power option. Then, there is no arbitrage if and only if there exists a martingale measure \mathbb{Q} consistent with prices, i.e., $\mathbb{E}^{\mathbb{Q}}[h_\alpha] = 0$ for every α .

Arbitrage is strong compared to Bouchard & Nutz. So the martingale measures do not have additional properties. In Bouchard & Nutz, martingale measures also have the same polar sets.

This is related to the notion of **smooth ambiguity** by [Klibanoff, Marinacci, Mukerji](#), 2005.

Also robust arbitrage is developed by [Cuchiero, Klein, Teichmann](#).

- ▷ $\mathfrak{P} = \mathfrak{P}(\Omega)$ is the set of all probability measures on (Ω, \mathbb{F}) .
- ▷ Let μ be probability measure on \mathfrak{P} (i.e., a **measure on measures**)
- ▷ The partial order is then given by, $X \leq Y$ provided that

$$\mu(\mathbb{P} \in \mathfrak{P} : \mathbb{P}(X \leq Y) = 1) = 1.$$

We say $R \in \mathcal{R}$ if

$$\begin{aligned}\mu(\mathbb{P} \in \mathfrak{P} : \mathbb{P}(R \geq 0) = 1) &= 1, \quad \text{and} \\ \mu(\mathbb{P} \in \mathfrak{P} : \mathbb{P}(R > 0) > 0) &> 0.\end{aligned}$$

Moreover, a Borel set $N \subset \Omega$ is μ polar if

$$\mu(\mathbb{P} \in \mathfrak{P} : \mathbb{P}(N) = 0) = 1.$$

Let \mathcal{N}_μ be the set of all μ polar sets.

Then NFLVR and viability is equivalent to existence of a set of risk neutral measures \mathcal{Q} so that \mathcal{Q} polar sets is equal to \mathcal{N}_μ .

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- ▶ The notions **Arbitrage and viability** depends crucially on the **partial order and the beliefs** (i.e, relevant contracts).
- ▶ If the **partial equilibrium** (i.e., pricing on \mathcal{I}) is **extended** to whole contracts, this imply that the agents **agree one of the preference relations** available to them.
- ▶ There are possibly **many linear extensions**, i.e., the set \mathcal{Q} could be large. This is also the case in incomplete markets. However, in this case **different possibilities may have different null events**.

- ▶ No-Free-Lunch-with-Vanishing-Risk is can be equivalently stated through the super-replication functional.
- ▶ Without much assumption we show the **existence of linear pricing rules that are consistent with the market data**, i.e., \mathcal{I} .
- ▶ However, these functionals are only **finitely additive**.
- ▶ To ensure **countably additivity** we need to use the structure of \mathcal{I} and in particular stochastic integration as done by **Delbaen & Schachermayer**. We also achieve this in finite discrete time as done is probabilistic models by **Bouchard, Burzoni, Fritelli, Maggis, Nutz**. In continuous time by **Biagini, Bouchard, Kardaras, Nutz**.

- ▶ We have showed that for **partial equilibrium to extend** to a larger set, an appropriate **no-arbitrage notion is necessary and sufficient**.
- ▶ We extend the classical work of **Harrison & Kreps** by simply **relaxing a strict monotonicity condition**. This relaxation allows us to **incorporate Knightian uncertainty**.
- ▶ We have shown that equilibrium is possible even in market with **orthogonal preferences**.

Viability, Arbitrage and Preferences

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THANK YOU FOR YOUR ATTENTION

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